



**AFFILIATED SYSTEM FEDERATION**  
**of the International Brotherhood of Teamsters**

May 27, 2011

Sent by Email

Mr. D. L. Kerby, Director  
Labor Relations  
Norfolk Southern Corporation  
223 East City Hall Avenue  
Norfolk, VA 23510

Attention: Robin Pearson, Assistant Director Labor Relations

SUBJECT: COW-Petersburg, VA-2011-1-Carriers intent to engage an outside contractor or contractors for purpose of preparing the roadbed for the construction of a connecting track with CSXT in Petersburg, Virginia, on the Virginia Division.

Dear Sir:

This is in reference to your letter dated May 26, 2011, and received in our office May 26, 2011, (by email) regarding the above subject.

We are not agreeable to this work being performed by an outside contractor. Our M/W forces have performed this work in the past and there is no reason why we cannot perform this work at the present time. It is the Carrier's responsibility to see that the work force is maintained at a level so that contractors will not be used to perform our work. There is certainly no reason why our forces cannot be used now, as they have been in the past to perform this work. We are not agreeable to this work being performed by an outside contractor and wish to discuss this matter with you in conference before this work begins. This is potential work for our M/W forces, and we have the equipment to perform this work, and even if the equipment is not in the Carrier's inventory, it can be rented. There is no reason why M/W forces cannot be utilized in this instance.

We would like to discuss this matter with you in conference.

Yours truly,

T. R. McCoy  
General Chairman, ASF



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Mr. D. L. Kerby, Director  
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Norfolk, VA 23510

Attention: Robin Pearson, Assistant Director Labor Relations

SUBJECT: COW-Detroit, MI-2011-1-Carriers intent to engage an outside contractor or contractors for purpose of the turnkey upgrade of the storm water system and wastewater treatment plant at Melvindale, Michigan, on the Lake Division.

Dear Sir:

This is in reference to your letter dated May 25, 2011, and received in our office May 25, 2011, (by email) regarding the above subject.

We are not agreeable to this work being performed by an outside contractor. Our M/W forces have performed this work in the past and there is no reason why we cannot perform this work at the present time. It is the Carrier's responsibility to see that the work force is maintained at a level so that contractors will not be used to perform our work. There is certainly no reason why our forces cannot be used now, as they have been in the past to perform this work. We are not agreeable to this work being performed by an outside contractor and wish to discuss this matter with you in conference before this work begins. This is potential work for our M/W forces, and we have the equipment to perform this work, and even if the equipment is not in the Carrier's inventory, it can be rented. There is no reason why M/W forces cannot be utilized in this instance.

We would like to discuss this matter with you in conference.

Yours truly,

T. R. McCoy  
General Chairman, ASF

By:

J. E. David, Vice Chairman, ASF